

Message Text

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INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

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R 270216Z AUG 76

FM SECSTATE WASHDC

TO AMCONSUL LAHORE

INFO AMEMBASSY ISLAMABAD

UNCLAS STATE 213118

E.O. 11652: NA

TAGS: BEXP, PK

SUBJECT: PRODUCT OPPORTUNITY - WAPDA CHAIRMAN VISIT TO U.S.

REF.: A) LAHORE 1077 B) MANILA 11534

1. SIPS/USDOC HAS CONTACTED ROCKWELL, G.E., HARZA,
COMPUTER SCIENCES CORP., STAGG SYSTEMS AND CDC, REGARDING
RAZIQ PROPOSED VISIT AND FINDS CONCENSUS FOR MID-OCTOBER
TIME FRAME.

2. AFOREMENTIONED FIRMS HAVE ALL SENT LETTERS AND MATERIAL
TO RAZIQ AND WAPDA DIRECTOR OF POWER CONTROL ASHAI OFFERING
THEIR SERVICES OR EQUIPMENT FOR UPGRADING POWER CONTROL
SYSTEM.

3. SIPS WOULD APPRECIATE MORE SPECIFIC INFORMATION ABOUT
RAZIQ TRIP: HIS BACKGROUND, PURPOSE AND SCOPE OF VISIT,
RELATIVES IN U.S. TO BE VISITED, APPOINTMENTS EXPECTED AND
TIME AVAILABLE. A MAJOR POINT OF INTEREST WILL BE SOURCE
OF FUNDING. NOTE REF. B. ALTHOUGH A COMMERCE ESCORT
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OFFICER WILL BE UNAVAILABLE WE BELIEVE U.S. COMPANIES CAN

ARRANGE TO MEET AIRPLANES, RESERVE HOTEL, ETC. IF FIRM
SCHEDULE IS DEVELOPED IN ADVANCE.

4. REGARDING RAZIQ STOP-OVER IN MALAYSIA, WE DISCOURAGE
IT UNTIL CONFIRMATION THAT POWER CONTROL EQUIPMENT MAY BE
U.S. ORIGIN.

5. HARZA V.P. JOHN SCOVILLE PLANS VISITING WAPDA EARLY
OCTOBER AND STAGG SYSTEMS ENGINEER WILL ARRIVE ABOUT
SEPTEMBER 17 FROM BAGHDAD. KISSINGER

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